

AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

CobbleStone Systems 

CobbleStone Systems Corp.
Leaders with Contract Management Software!
918 South White Horse Pike Somerdale NJ 08083
www.CobbleStoneSystems.com or 866-330-0056

Contract Number: GS-35F-0186W MOD: 22
Periods of Performance: January 6, 2010 to January 6, 2020
Solicitation Number: FCIS-JB-980001-B

ABOUT COBBLESTONE SYSTEMS

CobbleStone Systems Corp. is a software vendor and federal contractor that provides **Contract Management Software** entitled Contract Insight. CobbleStone provides acquisition, procurement, solicitation add-on modules. Contract Insight contract management software helps agencies and organizations track contracts, committals, vendor agreements, and other agreements. The software provides email alerts to contract officers, program managers and other POCs. The system can accept attached and scanned contracts and track task orders and task alerts.

Applicable Special Item Numbers, FSC Classes and FPDS Codes include:

ALL SINS ARE SUBJECT TO COOPERATIVE PURCHASING AND AMERICAN RECOVERY

Special Item No. 132-32 Term Software Licenses

Special Item No. 132-33 Perpetual Software Licenses

Special Item No. 132-34 Maintenance of Software as a Service

Special Item No. 132-50 Training Courses

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

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SPECIAL ITEM NUMBER 132-32 - TERM SOFTWARE LICENSES

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers

Application Software

Microcomputers

Application Software

SPECIAL ITEM NUMBER 132-33 - PERPETUAL SOFTWARE LICENSES

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FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers

Application Software

Microcomputers

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SPECIAL ITEM NUMBER 132-34 - MAINTENANCE OF SOFTWARE AS A SERVICE

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially.

Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES (FPDS Code U012)

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

**CobbleStone Systems Corp.
114 E. Clements Bridge Road
Runnemede NJ 08078
Tel. 866-330-0056**

<https://www.CobbleStoneSystems.com/>

Contract Number: GS-35F-0186W

Period Covered by Contract: 1/6/2010 to 1/6/2020

General Services Administration
Federal Acquisition Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>) .

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering Information:

CobbleStone Systems
114 East Clements Bridge Road
Runnemede NJ 08078
Call: 856-939-4600 or www.CobbleStoneSystems.com

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

CobbleStone does accept credit card purchases.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Toll Free: 866-330-0056 or 856-504-6802

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer. NOT APPLICABLE; COBBLESTONE DOES NOT HAVE AUTHORIZED DEALERS TO RESELL UNDER GSA.

3. LIABILITY FOR INJURY OR DAMAGE

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **125351192**

Block 30: Type of Contractor - B

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - Yes

Block 36: Contractor's Taxpayer Identification Number (TIN): 55-0802494

4a. CAGE Code: 57HR0

4b. Contractor has registered with the Central Contractor Registration Database.

TIN:550802494 ; DUNS: 125351192; CAGE #: 57HR0

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER

DELIVERY TIME (Days ARO)

132.32 3 business days as negotiated between contractor and purchasing agency; software can be downloaded and installed via a self install

132.33 3 business days as negotiated between contractor and purchasing agency; software can be downloaded and installed via a self install

132.34 1 business days as negotiated between contractor and purchasing agency

132.50 5 business days as negotiated between contractor and purchasing agency

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

- 7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
- a. Prompt Payment: 1% net 15 days from receipt of invoice or date of acceptance, whichever is later.
 - b. Quantity: zero
 - c. Dollar Volume: 20% off commercial price list
 - d. Government Educational Institutions: 20% off commercial price list if purchased via GSA
 - e. Other: 20% OFF ALL GOVERNMENT PURCHASES IF PURCHASED VIA GSA

Offerer is extending a 20% discount on all products as listed in the pricing section towards the back of this document.

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

- 10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a.

Special Item Number 132-32 - Term Software Licenses
Special Item Number 132-33 - Perpetual Software Licenses
Special Item Number 132-34 - Maintenance of Software as a Service

- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

- c. The Maximum Order value for the following Special Item Numbers (SINs) is \$1,000,000:

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6),

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

the software is installable by purchaser or options for CobbleStone to install as per technical requirements of the system

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Available upon request

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL
ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM
NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Company warrants that for a period of thirty (30) days following delivery of the Licensed Software by Company, the Licensed Software shall perform in all material respects in accordance with its Documentation or other written representation made for it by Company and the Master Disks shall be free from all known material defects in materials and workmanship. In the event of any such defects, Company agrees to, at the Company's sole discretion, attempt correct the defect within 90 days or refund Licensee's payment in full for License Fees; provided, however, that Company is notified in writing of such defects within 30 calendar days of installation of the Licensed Software by CobbleStone. There shall be a period of thirty (30) days commencing with the date of delivery of the Licensed Software, for the purpose of allowing Licensee to evaluate the Licensed Software to determine, in its sole discretion and to its sole satisfaction, whether the Licensed Software is suitable for Licensee's intended use thereof. Company further warrants that, during this thirty (30) day period, where Licensee is not satisfied with Program, Licensee may return Program, and receive a full refund for License Fees excluding Training, Data Transfer, and Installation Fees. Company warrants that the Licensed Software will perform in accordance with the specifications, descriptions, standards and objectives set forth in accordance with the Contract Insight User Manual published at <http://CobbleStoneSystems.com>

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 866-330-0056 OR 856-504-6802 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8 AM EST to 6 PM EST.

Support Number: 866-330-0056 or 856-504-6802 Webiste: <https://www.CobbleStoneSystems.com/>

Hours: Monday to Friday 8:00 AM EST to 6 PM EST exclusive of government holidays.

4. SOFTWARE MAINTENANCE

a. **Software maintenance as it is defined: (select software maintenance type) :**

 X **1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)**

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

 X **2. Software Maintenance as a Service (SIN 132-34)**

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF TERM LICENSES (SIN 132-32) AND MAINTENANCE (SIN 132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE (NOT APPLICABLE)

7. TERM LICENSE CESSATION (NOT APPLICABLE)

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and shall not modify, reverse assemble, or re-market the software and documentation or combine it with other software subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33) (NOT APPLICABLE)

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

Right-to-copy is not applicable and is not included.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. "NO CHARGE" TRAINING

The Contractor shall provides training on a fee basis and does not offer "no-charge" training.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

CobbleStone Systems Corp. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **CobbleStone Systems Corp. , Mark Nastasi or Bradford Jones Tel. 866-330-0056 or 856-504-6802; mnastasi@CobbleStoneSystems.com or bljones@CobbleStoneSystems.com.**

BLANKET PURCHASE AGREEMENT

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

GSA AUTHORIZED PRICING LIST

SOFTWARE LICENSING OPTIONS OVERVIEW

This section is intended to promote a understanding of application system software licensing options and the pricing associated with those options.

Contract Insight Enterprise Edition v12 license pricing is based on the following components:

1. Application System Deployment Type
2. User Licensing Type
3. User Licensing Level
4. Application System Add-on Modules, Connectors, and Gateway Portals

The first component, **Application System Deployment Type**, deals with your organization's decision regarding where the application system is to be installed and hosted. If your organization wishes to host the application system software on your organization's hardware server(s) and/or behind your organization's firewall(s), the Deployment Type is known as "Client Hosted/Deployed". If your organization prefers to have CobbleStone Systems host the application system software, the Deployment Type is known as CobbleStone Hosted in a "Software as a Service" (SaaS) delivery environment. In an effort to assist your organization with making this decision, the differences between these two (2) Deployment Types are identified below:

- Client Hosted/Deployed
 - GSA Pricing Table References: GSA Pricing Table 4, Table 5, Table 6, Table 7, Table 8, Table 9
 - Licensed Application Software is installed and hosted on the client organization's server(s) and behind the client organization's firewall(s), and utilizing the client organization's infrastructure and network
 - The client organization bears the responsibility and expense of providing, managing, monitoring, supporting, administering and troubleshooting all associated client organization servers, server software, firewalls, peripherals, networking, infrastructure and interconnectivity components unless otherwise contracted by CobbleStone Systems Corp.
 - Involves a one-time perpetual licensing fee for the Client licensed Application Core System, Add-on Modules, Add-on Gateway Portals, Add-on Connectors, Third-Party software platform integration connectors, and Application Users.
 - Involves an annual Maintenance & Support fee for the Client licensed Application Core System, Add-on Modules, Add-on Gateway Portals, Add-on Connectors, Third-Party software platform integration connectors, and Application Users.
 - Provides optional Client licensed Web Service API Connector accessibility to the Client Application System for the purpose of additional interfacing and/or integration
 - Provides "Database Direct" accessibility to the Client licensed Application System for the purpose of interfacing and/or integration
- CobbleStone "Software as a Service" (SaaS)
 - GSA Pricing Table References: GSA Pricing Table 1, Table 2, Table 3
 - Client licensed Application Software is installed and hosted on CobbleStone's Hosting Partner's servers and behind the CobbleStone Hosting Partner's firewall(s), and utilizing the CobbleStone Hosting Partner's infrastructure and network
 - CobbleStone and The Hosting Partner bears the responsibility and expense of providing, managing, monitoring, supporting, administering and troubleshooting all associated Hosting Partner servers, server software, firewalls, peripherals, networking, infrastructure and interconnectivity components.

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

- Involves a recurring Annual Subscription licensing fee for the Client licensed Application Core System, Add-on Modules, Add-on Gateway Portals, Add-on Connectors, Third-Party software platform integration connectors, and Application Users.
- The recurring Annual Subscription licensing fee includes the Maintenance & Support fee for the Client licensed Application Core System, Add-on Modules, Add-on Gateway Portals, Add-on Connectors, Third-Party software platform integration connectors, and Application Users.
- Provides optional Client licensed Web Service API Connector accessibility to the Client licensed Application System; required for the purpose of interfacing and/or integration
- Provides optional Client licensed Active Directory Federated Services Connector for Active Directory Integration implementation
- Advanced and/or dedicated server configurations are available and are priced separately at time of request

The second component, **User Licensing Type**, deals with your client organization's decision regarding **Named Users** versus **Concurrent Users**. CobbleStone Systems offers all Client organizations flexibility when making their decision on Contract Insight ENTERPRISE Edition user licenses by providing two choices, **Concurrent** user licenses or **Named** user licenses. The following are user license definitions:

Concurrent User License

CobbleStone Systems offers Concurrent user licenses for Contract Insight Enterprise Edition and defines concurrent users as the total number of users accessing the Licensed Software within a specified Server Session time-out period. An unlimited number of named users may be defined and have access privileges (active username and password) to the system and receive email alerts and calendar notifications. **NOTE:** Concurrent user licenses may be purchased in any quantity at and above 5 concurrent user licenses (e.g. 18 licenses, 32 licenses, etc.) before initial deployment and in any quantity at and above 1 concurrent user license (e.g. 1 license, 3 licenses, etc.) after initial deployment. Pricing Table References: GSA Pricing Table 1, Table 4.

Named User License

CobbleStone Systems offers Named user licenses for Contract Insight Enterprise Edition and defines named users as individuals authorized by the Application Administrator to use the system which is installed on a single server or multiple servers regardless of whether or not the individual is actively using the system at any given time. A user must be named and activated to have access privileges (active username and password) . **NOTE:** Named user licenses may be purchased in any quantity at and above 5 named user licenses (e.g. 18 licenses, 32 licenses, etc.) before initial deployment and in any quantity at and above 1 named user license (e.g. 1 license, 3 licenses, etc.) after initial deployment. Pricing Table References: GSA Pricing Table 2, Table 5.

In an effort to assist your Client organization with making this decision, the **primary distinction** between **Concurrent** User Licenses and **Named** User Licenses follows:

Concurrent User Licenses are a pooled resource to be shared amongst the client organization's user universe, while **Named** User Licenses are dedicated to a specific named Client individual user and cannot be shared with any other potential Client users without first deactivating the assigned named Client user.

Note: User Licensing Type Ratio, deals with your Client organization's decision regarding the ratio of Named Users to Concurrent User Licensing. The most prominently accepted industry

standard for this ratio is 2 or 3 Named Users per Concurrent User License. CobbleStone Systems typically develops and provides Pricing Schedules for a ratio of 2 Named Users per Concurrent User License and 3 Named Users per Concurrent User License. This will enable your organization to select a licensing ratio which most closely reflects your Client organization’s budget and needs based on your Client organization’s User Demand Usage Model.

The third component, User Licensing Level, deals with user license roles, access, and privileges for your Client organization’s User Universe. CobbleStone Systems offers Client organizations flexibility when making their decision on Contract Insight ENTERPRISE Edition user license levels by providing four choices, ADMIN (Application Administrators) user licenses, SUPER/POWER (Power users with limited ADMIN privileges) user licenses, STANDARD (users with “CRUD” privileges on application data) user licenses, and READ-ONLY (users with Read-Only privileges) user licenses. In an effort to assist your Client organization with selecting appropriate licensing levels, the following grid identifies a sample universe of roles, access, privileges, and restrictions associated with each Contract Insight Enterprise Edition Licensing Level. Pricing Table References: GSA Pricing Table 1, Table 2, Table 4, Table 5.

Roles / Access / Privileges	License Level Restrictions			
	Admin	Super / Power	Standard	ReadOnly
Manage Vendors and Customers	YES	YES	NO	NO
Manage Employees and Users	YES	NO	NO	NO
Manage Contract Types	YES	YES	NO	NO
Manage Contract Categories	YES	YES	NO	NO
Manage Contract Tasks	YES	YES	YES	NO
Manage Locations	YES	YES	NO	NO
Add Contracts	YES	YES	YES	NO
Manage Status List	YES	YES	NO	NO
Manage Contract Occurance	YES	YES	NO	NO
Manage Custom Fields	YES	NO	NO	NO
Manage Custom Reports	YES	YES	NO	NO
View Contracts	YES	YES	YES	YES
Delete Contracts	YES	YES	YES	NO
Manage Departments	YES	YES	NO	NO
Add Contract Notes	YES	YES	YES	NO
View Vendors/Customers	YES	YES	YES	YES
Export Calendar	YES	YES	YES	YES

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Roles / Access / Privileges	License Level Restrictions			
	Admin	Super / Power	Standard	ReadOnly
Template Changes to All	YES	YES	YES	NO
Add Vendors/Customers	YES	YES	NO	NO
Display only my contract alerts on Calendar	YES	YES	YES	YES
Display Dept. task alerts on Calendar	YES	YES	YES	YES
Display all contract alerts on Calendar	YES	YES	YES	YES
Search only my contracts in System	YES	YES	YES	YES
Search all contracts in System	YES	YES	YES	YES
View My Contracts	YES	YES	YES	YES
View Contracts in My Depts.	YES	YES	YES	YES
View all Contracts	YES	YES	YES	YES
Edit My Contracts	YES	YES	YES	NO
Edit My Dept. Contracts	YES	YES	YES	NO
Delete My Contracts	YES	YES	YES	NO
Delete My Dept. Contracts	YES	YES	YES	NO
Add Tasks on My Contracts	YES	YES	YES	NO
Edit My Tasks	YES	YES	YES	NO
Delete My Tasks	YES	YES	YES	NO
Edit My Dept. Tasks	YES	YES	YES	NO
Delete My Dept. Tasks	YES	YES	YES	NO
Add Tasks on My Dept. Contracts	YES	YES	YES	NO
Manage Contract Clauses	YES	YES	NO	NO
Allow Template Export to Word	YES	YES	YES	NO
Solicitations - Add	YES	YES	YES	NO
Solicitations - Delete My	YES	YES	YES	NO
Solicitations - Delete My Departments	YES	YES	YES	NO
Solicitations - Add Notes	YES	YES	YES	NO
Solicitations - Manage Tasks	YES	YES	YES	NO
Solicitations - Add Tasks - Limit to User	YES	YES	YES	NO
Solicitations - Add Tasks - Limit to User Depts.	YES	YES	YES	NO
Solicitations - View All	YES	YES	YES	YES

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Roles / Access / Privileges	License Level Restrictions			
	Admin	Super / Power	Standard	ReadOnly
Solicitations - View My	YES	YES	YES	YES
Solicitations - View My Departments	YES	YES	YES	YES
Solicitations - Edit My	YES	YES	YES	NO
Solicitations - Edit My Dept. Tasks	YES	YES	YES	NO
Solicitations - Edit My Tasks	YES	YES	YES	NO
Solicitations - Delete My Tasks	YES	YES	YES	NO
Solicitations - Delete My Dept. Tasks	YES	YES	YES	NO
Contract Links: Add for My Dept	YES	YES	YES	NO
Contract Links: Delete for My Dept	YES	YES	YES	NO
Contract Attachments: Add for My Dept	YES	YES	YES	NO
Contract Attachments: Delete for My Dept	YES	YES	YES	NO
Delete Contract Notes	YES	YES	YES	NO
Contract Attachments: Add for My Contracts	YES	YES	YES	NO
Contract Attachments: Delete for My Contracts	YES	YES	YES	NO
Contract Links: Add for My Contracts	YES	YES	YES	NO
Contract Links: Delete for My Contracts	YES	YES	YES	NO
View Workflows	YES	YES	YES	YES
Contract Requests: Edit/Manage	YES	YES	YES	NO
Contract Requests: Delete	YES	YES	YES	NO
Contract Requests: Search/View All	YES	YES	YES	YES
Contract Requests: Search/View My	YES	YES	YES	YES
Contract Requests: Search/View My Dept.	YES	YES	YES	YES
Manage Custom Searches	YES	YES	NO	NO
Manage Workflows	YES	NO	NO	NO
Contract Requests: Add	YES	YES	YES	NO
Copy Contract	YES	YES	YES	NO
Search My Departments Contracts in System	YES	YES	YES	YES
Edit All Contracts	YES	YES	YES	NO
Delete My Ratings	YES	YES	YES	NO
Rate My Contracts	YES	YES	YES	NO

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Roles / Access / Privileges	License Level Restrictions			
	Admin	Super / Power	Standard	ReadOnly
Rate My Department Contracts	YES	YES	YES	NO
Rate All Contracts	YES	YES	YES	NO
Display My Dept Contract Alerts on Calendar	YES	YES	YES	YES
Display My task alerts on Calendar	YES	YES	YES	YES
Display All task alerts on Calendar	YES	YES	YES	YES
Template Changes to My Contracts	YES	YES	YES	NO
Template Changes to My Dept Contracts	YES	YES	YES	NO
Allow Template View	YES	YES	YES	YES
Contract Requests: Edit/Manage My	YES	YES	YES	NO
Contract Requests: Edit/Manage My Dept.	YES	YES	YES	NO
Contract Requests: Delete My Dept.	YES	YES	YES	NO
Manage All AdHoc Reports	YES	YES	NO	NO
Manage My AdHoc Reports	YES	YES	YES	NO

The fourth component, Application System Add-on Modules/Connectors/Gateway Portals/Components, deals with application system add-ons which extend and expand the universe of features and functionality within Contract Insight Enterprise Edition v11. Pricing for all Contract Insight Enterprise Edition application system add-ons is based on and specified as a percentage (%) of your Client organization's total cumulative Core System and User Licensing. Pricing Table References: GSA Pricing Table 3, Table 6, Table 9.

In summary, (Core System Licensing and User Licensing), CobbleStone's application system software licensing is specified for both the Core System and the User Universe. The Core System Licensing is a fixed fee and the User Licensing is a variable fee based on the number of application system software users to be licensed. User License Pricing is tiered and discounted based on volume.

ADD-ON FUNCTIONALITY

This section is intended to describe Contract Insight Enterprise Edition application system software licensing Add-On Functionality options which are specified and detailed on GSA Pricing Table 3, Table 6, and Table 9.

Contract Insight Enterprise Edition Version Add-On options are as follows:

SOLICITATION/PROCUREMENT MANAGEMENT MODULE

Create, manage, track and monitor Solicitations, Procurements, Bids, RFxs (RFIs, RFPs, RFQs), and more. Enhance the creation process with the optional Document Authoring and Creation Module Add-On (described later). Manage and monitor the life cycle of your Solicitations by configuring workflows for the Solicitations. Attach an unlimited number of documents, images, and files. Identify targeted vendors. Identify interested vendors. Identify participating vendors. Attach an unlimited number of vendor response documents, images and files to each Solicitation, Procurement, Bid, and RFx. Enhance the publication, advertising and vendor communication/collaboration process with the optional Vendor/Client Collaboration Gateway Portal. Rate and grade vendor responses. Award selected winning vendors. Convert awards into Contract Requests or Contracts.

DOCUMENT AUTHORIZING AND CREATION MODULE

Create a centralized repository of standardized document templates that can be leveraged and used by the procurement specialists to quickly and efficiently generate and publish consistent, quality-controlled Solicitations, Procurements, Bids, RFxs (RFIs, RFPs, RFQs), and more. Create a centralized repository of standardized document templates that can be leveraged and used by the Contract Administrators to quickly and efficiently generate and publish consistent, quality-controlled Contracts, Agreements, and more. Use the document field merge function to efficiently and easily merge data fields from the Solicitation/Procurement Record or the Contract/Agreement Record when generating and publishing solicitation-specific or contract-specific documents and forms. Define the merge

fields required to integrate solicitation-specific or contract-specific variable information into the document template.

VENDOR/CLIENT COLLABORATION GATEWAY PORTAL

Extend the functionality and collaboration scope of the Contract Management Module and the Solicitation/Procurement Management Module with the Vendor/Client Collaboration Gateway Portal:

A. Solicitation/Procurement Management Features

Extend the functionality of the Solicitation/Procurement Management Module with the following Vendor/Client Collaboration Gateway Portal features:

1. Provide public access to the list of public procurement requests.
2. Provide secure access to the list of non-public Procurement requests for registered vendors/respondents with valid login credentials.
3. Publish and post Requests such as Solicitations, Procurements, Bids, RFxs (RFIs, RFPs, RFQs), and more.
4. Communicate status of published/advertised requests (open, closed, awarded, etc...)
5. Provide Solicitation-specific documents and files for vendor/respondent download (ie: vendor downloads associated files and docs).
6. Collect solicitation specific vendor/respondent intentions (ie vendor declares interest to participate in request).
7. Collect vendor/respondent specific questions about the published/advertised request.
8. Publish questions and answers to the interested vendors/respondents.
9. Collect vendor/respondent specific responses to published/advertised requests.

B. Vendor Registration Features

Extend the functionality of the Vendor Client Collaboration Gateway with the optional Vendor/Client Registration add-on Component:

1. Invite potential vendors/respondents to register (assisted/scrutinized/evaluated or un-assisted/self-serve/un-evaluated).

2. Provide Registered Vendors with optional function to manage registration of additional Vendor/Client Collaboration Gateway login/access for additional representatives from their organizations.

C. Vendor/Client Information Request Features

Extend the functionality of the Vendor/Client Collaboration Gateway Portal with the optional Vendor/Client Information Request add-on Component:

1. Publish information requests to targeted vendors/clients
2. Collect responses from responding vendors/clients for the targeted information requests
3. Publish surveys to targeted vendors/clients
4. Collect responses from responding vendors/clients for the targeted surveys

D. Contract Management Features

Extend the functionality of the Contract Management Module with the following Vendor/Client Collaboration Gateway Portal features:

1. Provide vendors/clients access to view the contracts/agreements they have entered into with your organization
2. Provide vendors/clients optional access to view targeted documents and files attached to the contracts/agreements they have entered into with your organization.
3. Provide vendors/clients optional access to add notes, and/or questions to contracts/agreements they have entered into with your organization.
4. Provide vendors/clients optional access to the vendor/client contract request function
5. Provide vendors/clients optional access to download target documents and files attached to the contracts/agreements they have entered into with your organization.
6. Provide vendors/clients optional access to uploading files and documents to the contracts/agreements they have entered into with your organization.
7. Provide vendors/clients optional access to "Negotiate Now" function for contracts/agreements your organization is currently negotiating with them.

E. E-signature Security Management Features

Extend the functionality of the Vendor/Client Collaboration Gateway Portal and the Contract Management Module's "Negotiate Now" function with the optional E-signature Security Management add-on Component:

1. Provide E-signature registration for your vendors/clients and business partners.
2. Provide E-signature PIN requests (Create, add, manage/change) for your vendors/clients
3. Provide E-signature of contracts/agreements by your vendors/clients within the "Negotiate Now" function.

PUBLIC ACCESS GATEWAY PORTAL

Provide your organization's general public with access to specified/selected contracts and associated files/attachments via rules based searching, querying, exporting, and downloading services:

1. Select Contract Records that will be available for public access.
2. Choose and display data elements that are available for public review.
3. Provide your general public with a branded landing page.
4. Allow your general public to search/query unrestricted Contract Records and display chosen data elements and files/attachments.

Optionally, the Public Access Gateway Portal may be further branded/customized, via professional services contracting, to meet your organization's needs and requirements.

The following section presents each of the ten (10) Contract Insight Enterprise Edition GSA Pricing Tables.

- **GSA Pricing Table 1: “Software as a Service” (SaaS) Concurrent Users for Core Contract Management System**
- **GSA Pricing Table 2: “Software as a Service” (SaaS) Named Users for Core Contract Management System**
- **GSA Pricing Table 3: “Software as a Service” (SaaS) Add-On Function for Core Contract Management System**
- **GSA Pricing Table 4: “Client Hosted/Deployed” Concurrent Users for Core Contract Management System**
- **GSA Pricing Table 5: “Client Hosted/Deployed” Named Users for Core Contract Management System**
- **GSA Pricing Table 6: “Client Hosted/Deployed” Add-On Function for Core Contract Management System**
- **GSA Pricing Table 7: “Client Hosted/Deployed” Concurrent Users Annual Support & Maintenance for Core Contract Management System**
- **GSA Pricing Table 8: “Client Hosted/Deployed” Named Users Annual Support & Maintenance for Core Contract Management System**
- **GSA Pricing Table 9: “Client Hosted/Deployed” Annual Support & Maintenance for Core Contract Management System Add-On Function**
- **GSA Pricing Table 10: Professional Services Rates**

GSA AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 1

SIN	Table 1 Contract Insight Enterprise Edition Version 11 SaaS Hosted CONCURRENT USER ANNUAL HOSTED PRICING - Core System ^{1,1c}	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
132.32	Contract Insight Enterprise Annual SaaS Hosted Core System License ^{1b}	Per System Instance	\$ 3,053	\$ 2,442.00	\$ 2,460.45
132.32	Contract Insight Enterprise Annual SaaS Hosted 2 - 9 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 619	\$ 495.44	\$ 499.18
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 614	\$ 491.04	\$ 494.75
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 607	\$ 485.76	\$ 489.43
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 602	\$ 481.36	\$ 485.00
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 594	\$ 475.20	\$ 478.79
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 589	\$ 470.80	\$ 474.36
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 582	\$ 465.52	\$ 469.04
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 576	\$ 461.12	\$ 464.60
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 570	\$ 455.84	\$ 459.28
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ ADMIN Concurrent Users License Add-on ^{1a, 1b}	Per ADMIN Concurrent User	\$ 564	\$ 451.44	\$ 454.85
132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 435	\$ 347.60	\$ 350.23
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 430	\$ 344.08	\$ 346.68
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 426	\$ 340.56	\$ 343.13
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 421	\$ 337.04	\$ 339.59
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 416	\$ 332.64	\$ 335.15
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 413	\$ 330.00	\$ 332.49
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 408	\$ 326.48	\$ 328.95
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 404	\$ 322.96	\$ 325.40
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 399	\$ 319.44	\$ 321.85
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ SUPER Concurrent Users License Add-on ^{1b}	Per SUPER Concurrent User	\$ 396	\$ 316.80	\$ 319.19
132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 372	\$ 297.44	\$ 299.69
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 369	\$ 294.80	\$ 297.03
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 365	\$ 292.16	\$ 294.37
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 362	\$ 289.52	\$ 291.71
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 356	\$ 285.12	\$ 287.27
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 353	\$ 282.48	\$ 284.61
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 350	\$ 279.84	\$ 281.95
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 347	\$ 277.20	\$ 279.29
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 342	\$ 273.68	\$ 275.75
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ STANDARD Concurrent Users License Add-on ^{1b}	Per STANDARD Concurrent User	\$ 339	\$ 271.04	\$ 273.09

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 1 continued

132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 186	\$ 148.72	\$ 149.84
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 185	\$ 147.84	\$ 148.96
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 183	\$ 146.08	\$ 147.18
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 182	\$ 145.20	\$ 146.30
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 178	\$ 142.56	\$ 143.64
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 177	\$ 141.68	\$ 142.75
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 175	\$ 139.92	\$ 140.98
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 174	\$ 139.04	\$ 140.09
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 172	\$ 137.28	\$ 138.32
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ READ-ONLY Concurrent Users License Add-on ^{1b}	Per READ-ONLY Concurrent User	\$ 169	\$ 135.52	\$ 136.54

¹ includes the following components: vendor/client management, vendor/client rating, workflow management, contracts management, contract request management, contract authoring/drafting, security and permissioning, multi-table ad-hoc searching, online report designer, QuickStats, task management, contract document and file repository, vendor document and file repository, user document and file repository, contract type document and file repository, field manager, user defined tables, field mapper, mass contract transfers, mass task transfers, bulk data importer, budget and cost tracking, contract requesting, dashboards, email alerts. All other modules and functionality are priced separately as add-on modules described in this document.

** Stated pricing does not include any of the following items which may be purchased separately:

- + Application Installation Services and/or Training Services (via Professional Services)
- + Application Configuration Services and/or Integration/Interfacing Services (via Professional Services)
- + Application Add-on Modules, Gateway Portals, and Integration Connectors

*** Stated pricing does not include any "Sales & Use" and/or "VAT" Taxes

^{1a} Minimum of 2 ADMIN User License Add-ons must accompany each Core System License

^{1b} Overall minimum of 5 User License Add-ons with at least 2 ADMIN User License Add-ons and at least 3 User License Add-ons spread across the other User License Types (SUPER, STANDARD, READ-ONLY)

^{1c} CobbleStone Systems offers concurrent user licenses for Contract Insight Enterprise Edition and defines concurrent users as the total number of users accessing the Licensed Software within a specified Server Session time-out period. An unlimited number of named users may be defined and have access privileges (username and password) to the system and receive email alerts and calendar notifications.

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 2

SIN	Table 2 Contract Insight Enterprise Edition Version 11 SaaS Hosted NAMED USER ANNUAL HOSTED PRICING - Core System ^{2, 2c}	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
132.32	Contract Insight Enterprise Annual SaaS Hosted Core System License ^{2b}	System Instance	\$ 3,053	\$ 2,442.00	\$ 2,460.45
132.32	Contract Insight Enterprise Annual SaaS Hosted 2 - 9 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 310	\$ 248.16	\$ 250.04
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 307	\$ 245.52	\$ 247.38
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 304	\$ 242.88	\$ 244.72
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 301	\$ 241.12	\$ 242.94
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 297	\$ 237.60	\$ 239.40
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 295	\$ 235.84	\$ 237.62
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 292	\$ 233.20	\$ 234.96
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 288	\$ 230.56	\$ 232.30
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 285	\$ 227.92	\$ 229.64
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ ADMIN Named Users License Add-on ^{2a, 2b}	per ADMIN Named User	\$ 283	\$ 226.16	\$ 227.87
132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 218	\$ 174.24	\$ 175.56
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 216	\$ 172.48	\$ 173.78
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 213	\$ 170.72	\$ 172.01
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 211	\$ 168.96	\$ 170.24
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 208	\$ 166.32	\$ 167.58
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 207	\$ 165.44	\$ 166.69
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 205	\$ 163.68	\$ 164.92
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 202	\$ 161.92	\$ 163.14
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 200	\$ 160.16	\$ 161.37
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ SUPER Named Users License Add-on ^{2b}	per SUPER Named User	\$ 198	\$ 158.40	\$ 159.60
132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 186	\$ 148.72	\$ 149.84
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 185	\$ 147.84	\$ 148.96
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 183	\$ 146.08	\$ 147.18
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 182	\$ 145.20	\$ 146.30
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 178	\$ 142.56	\$ 143.64
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 177	\$ 141.68	\$ 142.75
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 175	\$ 139.92	\$ 140.98
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 174	\$ 139.04	\$ 140.09
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 172	\$ 137.28	\$ 138.32
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ STANDARD Named Users License Add-on ^{2b}	per STANDARD Named User	\$ 169	\$ 135.52	\$ 136.54

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 2 continued

132.32	Contract Insight Enterprise Annual SaaS Hosted 1 - 9 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 94	\$ 74.80	\$ 75.37
132.32	Contract Insight Enterprise Annual SaaS Hosted 10 - 19 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 92	\$ 73.92	\$ 74.48
132.32	Contract Insight Enterprise Annual SaaS Hosted 20 - 39 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 91	\$ 73.04	\$ 73.59
132.32	Contract Insight Enterprise Annual SaaS Hosted 40 - 59 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 91	\$ 73.04	\$ 73.59
132.32	Contract Insight Enterprise Annual SaaS Hosted 60 - 79 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 89	\$ 71.28	\$ 71.82
132.32	Contract Insight Enterprise Annual SaaS Hosted 80 - 99 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 89	\$ 71.28	\$ 71.82
132.32	Contract Insight Enterprise Annual SaaS Hosted 100 - 199 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 88	\$ 70.40	\$ 70.93
132.32	Contract Insight Enterprise Annual SaaS Hosted 200 - 299 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 87	\$ 69.52	\$ 70.05
132.32	Contract Insight Enterprise Annual SaaS Hosted 300 - 399 READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 86	\$ 68.64	\$ 69.16
132.32	Contract Insight Enterprise Annual SaaS Hosted 400+ READ-ONLY Named Users License Add-on ^{2b}	per READ-ONLY Named User	\$ 85	\$ 67.76	\$ 68.27

² includes the following components: vendor/client management, vendor/client rating, workflow management, contracts management, contract request management, contract authoring/drafting, security and permissioning, multi-table ad-hoc searching, online report designer, QuickStats, task management, contract document and file repository, vendor document and file repository, user document and file repository, contract type document and file repository, field manager, user defined tables, field mapper, mass contract transfers, mass task transfers, bulk data importer, budget and cost tracking, contract requesting, dashboards, email alerts. All other modules and functionality are priced separately as add-on modules described in this document.

- ** Stated pricing does not include any of the following items which may be purchased separately:
- + Application Installation Services and/or Training Services (via Professional Services)
 - + Application Configuration Services and/or Integration/Interfacing Services (via Professional Services)
 - + Application Add-on Modules, Gateway Portals, and Integration Connectors
- *** Stated pricing does not include any "Sales & Use" and/or "VAT" Taxes

^{2a} Minimum of 2 ADMIN User License Add-ons must accompany each Core System License

^{2b} Overall minimum of 5 User License Add-ons with at least 2 ADMIN User License Add-ons and at least 3 User License Add-ons spread across the other User License Types (SUPER, STANDARD, READ-ONLY)

^{2c} CobbleStone Systems offers named user licenses for Contract Insight Enterprise Edition and defines named users as individuals authorized by the Application Administrator to use the system which is installed on a single server or multiple servers regardless of whether or not the individual is actively using the system at any given time. A user must be named and Active to have access privileges (active username and active password).

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 3

SIN	Table 3 Contract Insight Enterprise Edition Version 11 SaaS Hosted ADDITIONAL FUNCTION COMPONENTS ANNUAL HOSTED PRICING - Add-On Functions ³	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF	Annual Core Contract Management License %
	Modules:					
132.32	Solicitation Management Module (Core) - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal if Vendors require online searching of and/or responding to Solicitations)</i>	per Optional Module	\$ 3,053	\$ 2,442	\$ 2,460	50% of Core System Users Licensed in Table 1 or Table 2
132.32	Document Authoring & Creation Module (Core) - License Add-on	per Optional Module	\$ 3,053	\$ 2,442	\$ 2,460	15% of Core System Users Licensed in Table 1 or Table 2
	Gateway Portals:					
132.32	Vendor/Client Collaboration Gateway Portal - License Add-on <i>(optionally required for Solicitation Management Module)</i>	per Optional Gateway/Portal	\$ 4,725	\$ 3,780	\$ 3,808	30% of Core System Users Licensed in Table 1 or Table 2
132.32	Public Access Gateway Portal License Add-on	per Optional Gateway/Portal	\$ 4,725	\$ 3,780	\$ 3,808	20% of Core System Users Licensed in Table 1 or Table 2
	Connectors:					
132.32	Web Service API Connector License Add-on	per Optional Connector	\$ 2,855	\$ 2,284	\$ 2,301	10% of Core System Users Licensed in Table 1 or Table 2
132.32	Web Parts Connector License Add-on	per Optional Connector	\$ 2,085	\$ 1,668	\$ 1,680	10% of Core System Users Licensed in Table 1 or Table 2
132.32	Active Directory Federated Services Connector - License Add-on	per Optional Connector	\$ 2,855	\$ 2,284	\$ 2,301	15% of Core System Users Licensed in Table 1 or Table 2
	Components:					
132.32	Vendor/Client Information Request Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	\$ 1,755	\$ 1,404	\$ 1,414	5% of Core System Users Licensed in Table 1 or Table 2
132.32	Vendor/Client Registration Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	\$ 1,755	\$ 1,404	\$ 1,414	5% of Core System Users Licensed in Table 1 or Table 2
132.32	E-Signature Security Management Component - License Add-on <i>(requires Document Authoring & Creation Module Core) (requires Vendor/Client Gateway Portal if E-Signature to be available for Vendors and/or Clients)</i>	per Optional Component	\$ 1,755	\$ 1,404	\$ 1,414	5% of Core System Users Licensed in Table 1 or Table 2
³ All Add-On modules/portals/connectors and functionality are priced separately as described in this document.						

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 4

SIN	Table 4 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED CONCURRENT USER CLIENT INSTALLED ONE-TIME PERPETUAL PRICING - Core System ^{4, 4a, 4d}	Unit of Measure	Standard Commercial One- Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System Licence ^{4c}	per System Instance	\$ 6,105	\$ 4,884.00	\$ 4,920.91
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 2 - 9 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,375	\$ 1,100.00	\$ 1,108.31
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,362	\$ 1,089.44	\$ 1,097.67
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,348	\$ 1,078.00	\$ 1,086.15
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,334	\$ 1,067.44	\$ 1,075.51
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,320	\$ 1,056.00	\$ 1,063.98
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,307	\$ 1,045.44	\$ 1,053.34
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,293	\$ 1,034.00	\$ 1,041.81
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,279	\$ 1,023.44	\$ 1,031.17
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,265	\$ 1,012.00	\$ 1,019.65
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ ADMIN Concurrent Users License Add-on ^{4b, 4c}	per ADMIN Concurrent User	\$ 1,252	\$ 1,001.44	\$ 1,009.01
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 963	\$ 770.00	\$ 775.82
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 954	\$ 762.96	\$ 768.73
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 944	\$ 755.04	\$ 760.75
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 935	\$ 748.00	\$ 753.65
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 924	\$ 739.20	\$ 744.79
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 915	\$ 732.16	\$ 737.69
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 905	\$ 724.24	\$ 729.71
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 897	\$ 717.20	\$ 722.62
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 886	\$ 708.40	\$ 713.75
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ SUPER Concurrent Users License Add-on ^{4b, 4c}	per SUPER Concurrent User	\$ 877	\$ 701.36	\$ 706.66
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 825	\$ 660.00	\$ 664.99
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 817	\$ 653.84	\$ 658.78
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 809	\$ 646.80	\$ 651.69
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 801	\$ 640.64	\$ 645.48
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 792	\$ 633.60	\$ 638.39
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 784	\$ 627.44	\$ 632.18
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 776	\$ 620.40	\$ 625.09
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 768	\$ 614.24	\$ 618.88
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 759	\$ 607.20	\$ 611.79
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ STANDARD Concurrent Users License Add-on ^{4b, 4c}	per STANDARD Concurrent User	\$ 751	\$ 601.04	\$ 605.58

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 4 continued

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 413	\$ 330.00	\$ 332.49
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 409	\$ 327.36	\$ 329.83
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 405	\$ 323.84	\$ 326.29
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 400	\$ 320.32	\$ 322.74
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 396	\$ 316.80	\$ 319.19
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 393	\$ 314.16	\$ 316.53
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 388	\$ 310.64	\$ 312.99
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 384	\$ 307.12	\$ 309.44
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 380	\$ 303.60	\$ 305.89
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ READ-ONLY Concurrent Users License Add-on ^{4b, 4c}	per READ-ONLY Concurrent User	\$ 376	\$ 300.96	\$ 303.23
<p>⁴ includes the following components: vendor/client management, vendor/client rating, workflow management, contracts management, contract request management, contract authoring/drafting, security and permissioning, multi-table ad-hoc searching, online report designer, QuickStats, task management, contract document and file repository, vendor document and file repository, user document and file repository, contract type document and file repository, field manager, user defined tables, field mapper, mass contract transfers, mass task transfers, bulk data importer, budget and cost tracking, contract requesting, dashboards, email alerts. All other modules and functionality are priced separately as add-on modules described in this document.</p> <p>** Stated pricing does not include any of the following items which may be purchased separately: + Application Installation Services and/or Training Services (via Professional Services) + Application Configuration Services and/or Integration/Interfacing Services (via Professional Services) + Application Add-on Modules, Gateway Portals, and Integration Connectors</p> <p>*** Stated pricing does not include any "Sales & Use" and/or "VAT" Taxes</p> <p>^{4a} Licenses in this section require corresponding Annual Support & Maintenance (132.34).</p> <p>^{4b} Minimum of 2 ADMIN User License Add-ons must accompany each Core System License</p> <p>^{4c} Overall minimum of 5 User License Add-ons with at least 2 ADMIN User License Add-ons and at least 3 User License Add-ons spread across the other User License Types (SUPER, STANDARD, READ-ONLY)</p> <p>^{4d} CobbleStone Systems offers concurrent user licenses for Contract Insight Enterprise Edition and defines concurrent users as the total number of users accessing the Licensed Software within a specified Server Session time-out period. An unlimited number of named users may be defined and have access privileges (username and password) to the system and receive email alerts and calendar notifications.</p>					

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 5

SIN	Table 5 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED NAMED USERS CLIENT INSTALLED ONE-TIME PERPETUAL PRICING - Core System ^{5, 5a, 5d}	Unit of Measure	Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System License ^{5c}	per System Instance	\$ 6,105	\$ 4,884.00	\$ 4,920.91
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 2 - 9 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 688	\$ 550.00	\$ 554.16
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 681	\$ 544.72	\$ 548.84
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 674	\$ 539.44	\$ 543.52
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 668	\$ 534.16	\$ 538.20
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 660	\$ 528.00	\$ 531.99
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 653	\$ 522.72	\$ 526.67
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 647	\$ 517.44	\$ 521.35
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 640	\$ 512.16	\$ 516.03
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 633	\$ 506.00	\$ 509.82
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ ADMIN Named Users License Add-on ^{5b, 5c}	per ADMIN Named User	\$ 626	\$ 500.72	\$ 504.50
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 482	\$ 385.44	\$ 388.35
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 477	\$ 381.92	\$ 384.81
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 472	\$ 377.52	\$ 380.37
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 468	\$ 374.00	\$ 376.83
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 462	\$ 369.60	\$ 372.39
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 458	\$ 366.08	\$ 368.85
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 453	\$ 362.56	\$ 365.30
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 449	\$ 359.04	\$ 361.75
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 443	\$ 354.64	\$ 357.32
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ SUPER Named Users License Add-on ^{5b, 5c}	per SUPER Named User	\$ 439	\$ 351.12	\$ 353.77
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 413	\$ 330.00	\$ 332.49
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 409	\$ 327.36	\$ 329.83
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 405	\$ 323.84	\$ 326.29
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 400	\$ 320.32	\$ 322.74
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 396	\$ 316.80	\$ 319.19
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 393	\$ 314.16	\$ 316.53
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 388	\$ 310.64	\$ 312.99
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 384	\$ 307.12	\$ 309.44
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 380	\$ 303.60	\$ 305.89
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ STANDARD Named Users License Add-on ^{5b, 5c}	per STANDARD Named User	\$ 376	\$ 300.96	\$ 303.23

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 5 continued

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 207	\$ 165.44	\$ 166.69
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 205	\$ 163.68	\$ 164.92
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 202	\$ 161.92	\$ 163.14
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 200	\$ 160.16	\$ 161.37
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 198	\$ 158.40	\$ 159.60
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 197	\$ 157.52	\$ 158.71
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 195	\$ 155.76	\$ 156.94
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 193	\$ 154.00	\$ 155.16
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 190	\$ 152.24	\$ 153.39
132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ READ-ONLY Named Users License Add-on ^{5b, 5c}	per READ-ONLY Named User	\$ 188	\$ 150.48	\$ 151.62

⁵ includes the following components: vendor/client management, vendor/client rating, workflow management, contracts management, contract request management, contract authoring/drafting, security and permissioning, multi-table ad-hoc searching, online report designer, QuickStats, task management, contract document and file repository, vendor document and file repository, user document and file repository, contract type document and file repository, field manager, user defined tables, field mapper, mass contract transfers, mass task transfers, bulk data importer, budget and cost tracking, contract requesting, dashboards, email alerts. All other modules and functionality are priced separately as add-on modules described in this document.

- ** Stated pricing does not include any of the following items which may be purchased separately:
- + Application Installation Services and/or Training Services (via Professional Services)
 - + Application Configuration Services and/or Integration/Interfacing Services (via Professional Services)
 - + Application Add-on Modules, Gateway Portals, and Integration Connectors

*** Stated pricing does not include any "Sales & Use" and/or "VAT" Taxes

^{5a} Licenses in this section require corresponding Annual Support & Maintenance (132.34).

^{5b} Minimum of 2 ADMIN User License Add-ons must accompany each Core System License

^{5c} Overall minimum of 5 User License Add-ons with at least 2 ADMIN User License Add-ons and at least 3 User License Add-ons spread across the other User License Types (SUPER, STANDARD, READ-ONLY)

^{5d} CobbleStone Systems offers named user licenses for Contract Insight Enterprise Edition and defines named users as individuals authorized by the Application Administrator to use the system which is installed on a single server or multiple servers regardless of whether or not the individual is actively using the system at any given time. A user must be named and Active to have access privileges (active username and active password).

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 6

SIN	Table 6 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED ADDITIONAL FUNCTION COMPONENTS CLIENT INSTALLED ONE-TIME PERPETUAL PRICING - Add-On Functions ^{6, 6a}	Unit of Measure	Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF	One-Time Perpetual Core Contract Management License %
Modules:						
132.33	Solicitation Management Module (Core) - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal if Vendors require online searching of and/or responding to Solicitations)</i>	per Optional Module	\$ 6,105	\$ 4,884	\$ 4,921	50% of Core System Users Licensed in Table 4 or Table 5
132.33	Document Authoring & Creation Module (Core) - License Add-on	per Optional Module	\$ 6,105	\$ 4,884	\$ 4,921	15% of Core System Users Licensed in Table 4 or Table 5
Gateway Portals:						
132.33	Vendor/Client Collaboration Gateway Portal - License Add-on <i>(optionally required for Solicitation Management Module)</i>	per Optional Gateway/Portal	\$ 7,695	\$ 6,156	\$ 6,202	30% of Core System Users Licensed in Table 4 or Table 5
132.33	Public Access Gateway Portal License Add-on	per Optional Gateway/Portal	\$ 7,695	\$ 6,156	\$ 6,202	20% of Core System Users Licensed in Table 4 or Table 5
Connectors:						
132.33	Web Service API Connector License Add-on	per Optional Connector	\$ 3,955	\$ 3,164	\$ 3,188	10% of Core System Users Licensed in Table 4 or Table 5
132.33	Web Parts Connector License Add-on	per Optional Connector	\$ 3,295	\$ 2,636	\$ 2,656	10% of Core System Users Licensed in Table 4 or Table 5
132.33	Active Directory Federated Services Connector - License Add-on	per Optional Connector	\$ 5,055	\$ 4,044	\$ 4,074	15% of Core System Users Licensed in Table 4 or Table 5
Components:						
132.33	Vendor/Client Information Request Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	\$ 2,745	\$ 2,196	\$ 2,212	5% of Core System Users Licensed in Table 4 or Table 5
132.33	Vendor/Client Registration Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	\$ 2,745	\$ 2,196	\$ 2,212	5% of Core System Users Licensed in Table 4 or Table 5
132.33	E-Signature Security Management Component - License Add-on <i>(requires Document Authoring & Creation Module Core) (requires Vendor/Client Gateway Portal if E-Signature to be available for Vendors and/or Clients)</i>	per Optional Component	\$ 2,745	\$ 2,196	\$ 2,212	5% of Core System Users Licensed in Table 4 or Table 5
⁶ All Add-On modules/portals/connectors and functionality are priced separately as described in this document. ^{6a} Licenses in this section require corresponding Annual Support & Maintenance (132.34).						

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 7

SIN	GSA Table 7 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED CONCURRENT USER ANNUAL SUPPORT & MAINTENANCE CLIENT INSTALLED PERPETUAL - Annual Support & Maintenance - Core Contract Management System ^{7, 7a}	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System License	per System Instance	20% of Client Installed Core System Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ ADMIN Concurrent Users License Add-on	per ADMIN Concurrent User	20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 7 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ SUPER Concurrent Users License Add-on	per SUPER Concurrent User	20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 7 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ STANDARD Concurrent Users License Add-on	per STANDARD Concurrent User	20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 7 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ READ-ONLY Concurrent Users License Add-on	per READ-ONLY Concurrent User	20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4
	<p>⁷ All Perpetual Client Hosted Concurrent Licenses require corresponding Annual Support & Maintenance from this section (132.34).</p> <p>^{7a} CobbleStone Systems offers concurrent user licenses for Contract Insight Enterprise Edition and defines concurrent users as the total number of users accessing the Licensed Software within a specified Server Session time-out period. An unlimited number of named users may be defined and have access privileges (username and password) to the system and receive email alerts and calendar notifications.</p>		

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 8

SIN	GSA Table 8 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED NAMED USER ANNUAL SUPPORT & MAINTENANCE CLIENT INSTALLED PERPETUAL - Annual Support & Maintenance - Core Contract Management System ^{8, 8a}	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System License	per System Instance	20% of Client Installed Core System Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ ADMIN Named Users License Add-on	per ADMIN Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5		

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 8 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ SUPER Named Users License Add-on	per SUPER Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 8 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ STANDARD Named Users License Add-on	per STANDARD Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 8 continued

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 20 - 39 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 40 - 59 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 60 - 79 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 80 - 99 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 100 - 199 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 200 - 299 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 300 - 399 READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted 400+ READ-ONLY Named Users License Add-on	per READ-ONLY Named User	20% of Client Installed Named System ADMIN User Licensing in GSA Table 5
	<p>⁸ All Perpetual Client Hosted Named Licenses require corresponding Annual Support & Maintenance from this section (132.34).</p> <p>^{8a} CobbleStone Systems offers named user licenses for Contract Insight Enterprise Edition and defines named users as individuals authorized by the Application Administrator to use the system which is installed on a single server or multiple servers regardless of whether or not the individual is actively using the system at any given time. A user must be named and Active to have access privileges (active username and active password).</p>		

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 9

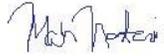
SIN	GSA Table 9 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED ADDITIONAL COMPONENTS ANNUAL SUPPORT & MAINTENANCE CLIENT INSTALLED PERPETUAL - Annual Support & Maintenance - Add-Ons ⁹	Unit of Measure	Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
Modules:					
132.34	Solicitation Management Module (Core) - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal if Vendors require online searching of and/or responding to Solicitations)</i>	per Optional Module	20% of Client Installed Additional Modules Solicitation Management Add-On Module Licensing in GSA Table 6		
132.34	Document Authoring & Creation Module (Core) - License Add-on	per Optional Module	20% of Client Installed Additional Modules Document Authoring & Creation Add-On Module Licensing in GSA Table 6		
Gateway Portals:					
132.34	Vendor/Client Collaboration Gateway Portal - License Add-on <i>(optionally required for Solicitation Management Module)</i>	per Optional Gateway/Portal	20% of Client Installed Additional Portals Vendor/Client Collaboration Gateway Portal Add-On Portal Licensing in GSA Table 6		
132.34	Public Access Gateway Portal License Add-on	per Optional Gateway/Portal	20% of Client Installed Additional Portals Public Access Gateway Portal Add-On Portal Licensing in GSA Table 6		
Connectors:					
132.34	Web Service API Connector License Add-on	per Optional Connector	20% of Client Installed Additional Connectors Web Service API Connector Add-On Connector Licensing in GSA Table 6		
132.34	Web Parts Connector License Add-on	per Optional Connector	20% of Client Installed Additional Connectors Web Parts Connector Add-On Connector Licensing in GSA Table 6		
132.34	Active Directory Federated Services (ADFS) Connector - License Add-on	per Optional Connector	20% of Client Installed Additional Connectors Active Directory Federated Services Connector Add-On Connector Licensing in GSA Table 6		
Components:					
132.34	Vendor/Client Information Request Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	20% of Client Installed Additional Components Vendor/Client Information Request Component Add-On Component Licensing in GSA Table 6		
132.34	Vendor/Client Registration Component - License Add-on <i>(requires Vendor/Client Collaboration Gateway Portal)</i>	per Optional Component	20% of Client Installed Additional Components Vendor/Client Registration Component Add-On Component Licensing in GSA Table 6		
132.34	E-Signature Security Management Component - License Add-on <i>(requires Document Authoring & Creation Module Core) (requires Vendor/Client Gateway Portal if E-Signature to be available for Vendors and/or Clients)</i>	per Optional Component	20% of Client Installed Additional Components E-Signature Security Management Component Add-On Component Licensing in GSA Table 6		
⁹ All Perpetual Client Hosted Add-On Licenses require corresponding Annual Support & Maintenance from this section (132.34).					

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Pricing Table 10

SIN	GSA Table 10 Contract Insight Enterprise Edition Version 11 Additional Professional Services	Unit of Measure	Standard Commercial Price Per Unit	GSA Price Per Unit	GSA Price Per Unit with IFF
132.50	Online Training Session up to 20 users connected	per Online Training Session	\$ 1,250	\$ 1,125	\$ 1,134
132.50	Onsite Training in the United States of America	per Online Training Session	\$ 2,300	\$ 2,070	\$ 2,086
132.50	Training Labor Rate Per Hour	per Hour	\$ 125	\$ 113	\$ 113

Authorized Contactor Signature:



May 19 2016

Pricing Examples:

General Guidelines – the following general guidelines are intended to promote an understanding of the CobbleStone Contract Insight Enterprise Edition GSA Pricing Tables and how they may be used to derive pricing for licensing as well as annual support and maintenance.

1. Review “SOFTWARE LICENSING OPTIONS DISCUSSION” Section
2. Review “ADD-ON FUNCTIONALITY DISCUSSION” Section
3. Decision #1: Application System Deployment Type
 - a. Client Hosted/Deployed: applicable GSA Pricing Tables – 4, 5, 6, 7, 8, 9
 - b. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables – 1, 2, 3
4. Decision #2: User Licensing Type
 - a. Concurrent Users
 - i. Client Hosted/Deployed: applicable GSA Pricing Tables – 4, 7
 - ii. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables – 1
 - b. Named Users
 - i. Client Hosted/Deployed: applicable GSA Pricing Tables – 5, 8
 - ii. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables – 2
5. Decision #3: User Licensing Level
 - a. Concurrent Users
 - i. Client Hosted/Deployed: applicable GSA Pricing Tables – 4, 7
 - ii. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables – 1
 - b. Named Users
 - i. Client Hosted/Deployed: applicable GSA Pricing Tables – 5, 8
 - ii. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables – 2
6. Decision #4: Application System Add-on Modules, Connectors, and Gateway Portals
 - a. Client Hosted/Deployed: applicable GSA Pricing Tables –6, 9
 - b. CobbleStone “Software as a Service” (SaaS): applicable GSA Pricing Tables –3

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Pricing Example

Scenario:

Client Hosted/Deployed
 Concurrent Users
 User Licensing Levels:
 ADMIN: 2
 SUPER/POWER: 2
 STANDARD: 5
 READ-ONLY: 10

Begin with GSA Pricing Table 4 - to obtain Licensing Pricing

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST	
GSA Table 4	
SIN	GSA Table 4 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED CONCURRENT USER CLIENT INSTALLED ONE-TIME PERPETUAL PRICING - Core System ^{4, 4a, 4d}

Locate the row/line associated with “Core System License” (first row/line in table) -

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System Licence ^{4c}
--------	--

1.1 - Locate the column “...Price Per Unit with IFF” - to obtain Core System Licensing Pricing

Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
\$ 6,105	\$ 4,884.00	\$ 4,920.91

The price in this column represents the first component (Core System License Fee) of the overall price for this example scenario.

Locate the row/line associated with a quantity of 2 ADMIN Concurrent Users

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 2 - 9 ADMIN Concurrent Users License Add-on ^{4b, 4c}
--------	--

1.2.1 - Locate the column "...Price Per Unit with IFF" - to obtain ADMIN User Licensing Pricing

Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
\$ 1,375	\$ 1,100.00	\$ 1,108.31

The price in this column represents part 1 of 4 for the second component (User License Fee) of the overall price for this example scenario.

Locate the row/line associated with a quantity of 2 SUPER/POWER Concurrent Users

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 SUPER Concurrent Users License Add-on ^{4b, 4c}
--------	--

1.2.2 - Locate the column "...Price Per Unit with IFF" - to obtain SUPER/POWER User Licensing Pricing

Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
\$ 963	\$ 770.00	\$ 775.82

The price in this column represents part 2 of 4 for the second component (User License Fee) of the overall price for this example scenario.

Locate the row/line associated with a quantity of 5 STANDARD Concurrent Users

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 1 - 9 STANDARD Concurrent Users License Add-on ^{4b, 4c}
--------	---

1.2.3 - Locate the column "...Price Per Unit with IFF" - to obtain STANDARD User Licensing Pricing

Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
\$ 825	\$ 660.00	\$ 664.99

The price in this column represents part 3 of 4 for the second component (User License Fee) of the overall price for this example scenario.

Locate the row/line associated with a quantity of 10 READ-ONLY Concurrent Users

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

132.33	Contract Insight Enterprise One-Time Perpetual Client Hosted 10 - 19 READ-ONLY Concurrent Users License Add-on ^{4b, 4c}
--------	--

1.2.4 - Locate the column "...Price Per Unit with IFF" - to obtain READ-ONLY User Licensing Pricing

Standard Commercial One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit	GSA One-Time Perpetual Price Per Unit with IFF
\$ 409	\$ 327.36	\$ 329.83

The price in this column represents part 4 of 4 for the second component (User License Fee) of the overall price for this example scenario.

Continue with GSA Pricing Table 7 - to obtain Annual Support & Maintenance Pricing

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GSA Table 7

SIN	GSA Table 7 Contract Insight Enterprise Edition Version 11 CLIENT INSTALLED CONCURRENT USER ANNUAL SUPPORT & MAINTENANCE CLIENT INSTALLED PERPETUAL - Annual Support & Maintenance - Core Contract Management System ^{7, 7a}
-----	--

Locate the row/line associated with "Core System License" (first row/line in table) -

132.34	Contract Insight Enterprise One-Time Perpetual Client Hosted Core System License
--------	--

1.3 - Locate the column "...Price Per Unit with IFF" - to obtain Core System Annual Support & Maintenance Pricing

Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
20% of Client Installed Core System Licensing in GSA Table 4		

Locate the row/line associated with a quantity of 2 ADMIN Concurrent Users

1.4.1 - Locate the column "...Price Per Unit with IFF" - to obtain ADMIN User Annual Support & Maintenance Pricing

Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
20% of Client Installed Concurrent System ADMIN User Licensing in GSA Table 4		

Locate the row/line associated with a quantity of 2 SUPER/POWER Concurrent Users

1.4.2 - Locate the column "...Price Per Unit with IFF" - to obtain SUPER/POWER User Annual Support & Maintenance Pricing

Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
20% of Client Installed Concurrent System SUPER User Licensing in GSA Table 4		

Locate the row/line associated with a quantity of 5 STANDARD Concurrent Users

1.4.3 - Locate the column "...Price Per Unit with IFF" - to obtain STANDARD User Annual Support & Maintenance Pricing

Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
20% of Client Installed Concurrent System STANDARD User Licensing in GSA Table 4		

Locate the row/line associated with a quantity of 10 READ-ONLY Concurrent Users

1.4.4 - Locate the column "...Price Per Unit with IFF" - to obtain READ-ONLY User Annual Support & Maintenance Pricing

Standard Commercial Annual Price Per Unit	GSA Annual Price Per Unit	GSA Annual Price Per Unit with IFF
20% of Client Installed Concurrent System READ-ONLY User Licensing in GSA Table 4		

COMMERCIAL SALES PRACTICES (CSP) CHART (ALL SINS)

132-33 PERPETUAL SOFTWARE LICENSE

132-34 MAINTENANCE SOFTWARE AS SERVICE

132-32 TERM SOFTWARE LICENSE

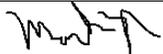
132-50 TRAINING COURSES

132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

Type of Customer	Standard Discounts & Pricing Policies	Non-Standard Discounts (Including degree and frequency)	Rebates	Prompt Payment Discount	Warranty	FOB Point	% of Gross
Distributors (Re-sell to end users, establish, manage and supply Dealers/Resellers and VARs/Integrators Networks)	10% <u>Discount</u> if Distributor providing Level 1 support to end users 20% <u>Discount</u> if Distributor providing Level 1 and Level 2 support to end users	NONE	NONE	NONE	30 DAYS	ORIGINATION	New business program
Dealers/Resellers (Resell only to end users, may provide wrap-around business services to end users)	10% <u>Discount</u> if Dealer/Reseller providing Level 1 support to end users 20% <u>Discount</u> if Dealer/Reseller providing Level 1 and Level 2 support to end users	NONE	NONE	NONE	30 DAYS	ORIGINATION	5%
VAR/System Integrators (Resell to end users, may provide associated technical services to end users, may provide wrap-around business)	10% <u>Discount</u> if VAR/System Integrator providing Level 1 support to end users 20% <u>Discount</u> if VAR/System Integrator providing Level	NONE	NONE	NONE	30 DAYS	ORIGINATION	New business program

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

Type of Customer	Standard Discounts & Pricing Policies	Non-Standard Discounts (Including degree and frequency)	Rebates	Prompt Payment Discount	Warranty	FOB Point	% of Gross
services to end users)	1 and Level 2 support to end users						
Original Equipment Manufacturers (OEMs)	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE	DO NOT SELL TO THIS TYPE
State & Local Governments	10% to 15% depending on volume when warranted	NONE	NONE	NONE	30 DAYS	ORIGINATION	10%
Educational & Nonprofit Institutions	10% to 15% depending on volume when warranted	NONE	NONE	NONE	30 DAYS	ORIGINATION	5%
National & Corporate Accounts	10% when warranted	NONE	NONE	NONE	30 DAYS	ORIGINATION	New business program
Commercial End Users	5%	NONE	NONE	NONE	30 DAYS	ORIGINATION	80%
Proposed: GSA Discounts	20%	NONE	NONE	1%; net 15 days	30 DAYS	DEST	



May 01 2017

Company Representative Signature

Date