



STATE OF WASHINGTON  
DEPARTMENT OF ENTERPRISE SERVICES

1500 Jefferson Street SE, Olympia, WA 98501

12/21/15

Michael Compton  
United Rentals (North America), Inc.  
17700 West Valley Highway  
Tukwila, WA 98188

Dear Mr. Compton:

Congratulations. United Rentals (North America), Inc. has been selected for award on State Contract 02915 for Equipment Rental. We look forward to working with you.

The effective date of Contract 02915 is the date of last signature on the Authorized Offer and Contract Signature page of the contract document. You will be contacted when the contract takes effect.

As a vendor on this contract, you agree to compete for business and offer contract terms and pricing to cities and counties, institutions of higher education, special districts and other political subdivisions, transit authorities as well as state agencies. A list of eligible public entities is published and updated periodically by DES. It is your responsibility to verify eligibility of entities before soliciting payment for services under this contract.

As part of the contract, your firm must also submit quarterly sales reports through the Contract Sales Reporting System at <https://fortress.wa.gov/ga/apps/CSR/login.aspx>. For help with the reports, contact our customer service line at (360) 407-2210 or [csmail@des.wa.gov](mailto:csmail@des.wa.gov).

**Management Fee:** Shortly after receiving this award letter, you are to address the DES Management Fee and invoicing procedures DES has determined to be applicable to Contract 02915. If you have any question with the DES management fee or reporting sales, please contact [cprmanalytics@des.wa.gov](mailto:cprmanalytics@des.wa.gov).

Save this address for remitting your management fee payments (do not send to me):

Washington State Department of Enterprise Services  
Finance Office  
PO Box 41460  
Olympia, WA 98504-1460

If you have any questions about this requirement or other contract matters, feel free to contact me at (360) 407-9407 or [corey.larson@des.wa.gov](mailto:corey.larson@des.wa.gov). I look forward to working with you.

Sincerely,

  
Corey Larson  
Contract Coordinator

**BIDDER'S AUTHORIZED OFFER and CONTRACT SIGNATURE PAGES**

In submitting this bid, the authorized signatory below acknowledges having read and understood the entire IFB and amendments incorporated prior to the bid due date, and agrees to comply with its terms and conditions, as written, including the Certifications and Assurances. The authorized signatory also agrees to fulfill the offer for categories made in this bid and any subsequently awarded contract.

**In witness whereof**, the parties hereto, having read this contract in its entirety, including all attachments, do agree in each and every particular and have thus set their hands hereunto.

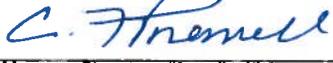
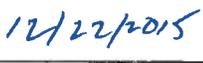
This contract is effective as of 12/21/2015 <sup>and</sup> 12/21/2015, 2015, or date of last signature, whichever is later.

Michael D. Compton  
United Rentals  
Branch Manager  
17700 West Valley Highway  
Tukwila WA 98188

Phone (425) 251-8150  
Fax (425) 251-6561

mcompton@ur.com

**Contract 02915, Equipment Rental**

<b>APPROVED (MCC)</b>	
Department of Enterprise Services 1500 Jefferson Street SE Olympia, WA 98501	
Washington State Department of Enterprise Services	
	
Signature	Date
Corey A. Larson, Procurement Coordinator	
Typed or Printed Name, Title	
	
Manager Signature (if applicable)	Date
Cheral Jones, Manager	
Manager's Typed or Printed Name, Title	
<b>Contact Information</b>	
Contact:	Corey A. Larson
Title:	Procurement Coordinator

<b>APPROVED (BIDDER)</b>	
United Rentals (North America), Inc. 17700 West Valley Highway Tukwila WA 98188	
Bidder's Company Name & Address	
	
Signature	Date
Michael D. Compton	Branch Manager
	
<b>Contact Information</b>	
Contact:	Michael D. Compton
Title:	Branch Manager

Phone: (360) 407-9407  
Fax: (360) 586-2426  
Email: [corey.larson@des.wa.gov](mailto:corey.larson@des.wa.gov)

Phone: (425) 251-8150  
Fax: (425) 251-6561  
Email: [mcompton@ur.com](mailto:mcompton@ur.com)